



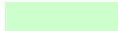
WestLake

Authorized GSA PriceList

SSI #	Class #	Duration	Course Name	Commercial Price	GSA Price	Discount % Including IFF	Total GSA Discount
27-400	#100	3 Days	Programming with Web Standards: XHTML and CSS	\$1,575.00	\$1,307.25	17%	\$267.75
27-400	#101	3 Days	Introduction to HTML, XHTML and Cascading Style Sheets	\$1,575.00	\$1,307.25	17%	\$267.75
27-400	#102	2 Days	Advanced Web Design: Sayout, Forms and Scripting	\$1,170.00	\$971.10	17%	\$198.90
27-400	#110	1 Day	Beginning HTML	\$525.00	\$462.00	12%	\$63.00
27-400	#120	1 Day	Intermediate HTML	\$525.00	\$462.00	12%	\$63.00
27-400	#130	1 Day	Advanced HTML	\$525.00	\$462.00	12%	\$63.00
27-400	#142	2 Days	Cascading Style Sheets	\$1,050.00	\$871.50	17%	\$178.50
27-400	#106	5 Days	WestLake Capstone Series: Web Fundamentals & Design	\$2,525.00	\$2,097.75	17%	\$429.25
27-400	#150	1 Day	Web Technology Overview for Managers	\$585.00	\$514.80	12%	\$70.20
27-400	#155	3 Days	WestLake Capstone: Applications Development Technology Overview for Mgrs	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#175	2 Days	Web Content Management	\$1,170.00	\$971.10	17%	\$198.90
27-400	#180	3 Days	Information Architecture for the Web	\$1,575.00	\$1,307.25	17%	\$267.75
27-400	#185	2 Days	Principles of Project Mgmt for Technical Team Leads	\$1,170.00	\$971.10	17%	\$198.90
27-400	#184	3 Days	WestLake Capstone Series: Project Mgmt for Technical Team Leads	\$1,525.00	\$1,265.75	17%	\$259.25
27-400	#186	1 Day	Introduction to Microsoft Project	\$585.00	\$485.55	17%	\$99.45
27-400	#195	1 Day	Web Site Accessibility: Section 508	\$585.00	\$514.80	12%	\$70.20
27-400	#202	4 Days	WestLake Capstone Series: Macromedia Dreamweaver Developer	\$2,240.00	\$1,859.20	17%	\$380.80
27-400	#221	2 Days	Introduction to Macromedia Fireworks	\$1,170.00	\$971.10	17%	\$198.90
27-400	#225	2 Days	Adobe Photoshop	\$895.00	\$742.85	17%	\$152.15
27-400	#232	2 Days	Introduction to Macromedia Dreamweaver	\$1,170.00	\$971.10	17%	\$198.90
27-400	#242	2 Days	Advanced Macromedia Dreamweaver	\$1,170.00	\$971.10	17%	\$198.90
27-400	#246	5 Days	WestLake Capstone Series: Macromedia Flash Developer	\$2,895.00	\$2,402.85	17%	\$492.15
27-400	#252	2 Days	Introduction to Macormedia Flash	\$1,050.00	\$871.50	17%	\$178.50
27-400	#257	1 Day	Intermediate Flash	\$585.00	\$514.80	12%	\$70.20
27-400	#262	2 Days	Advanced Macromedia Flash	\$1,170.00	\$971.10	17%	\$198.90
27-400	#265	2 Days	Flash Remoting: Integrating Flash MX and XML	\$1,170.00	\$971.10	17%	\$198.90
27-400	#282	2 Days	Dreamweaver MX: Building Database-driven Web Sites	\$1,170.00	\$971.10	17%	\$198.90
27-400	#300	5 Days	WestLake Capstone: JavaScripting: DOM Scripting (DHTML)	\$2,525.00	\$2,097.75	17%	\$429.25

27-400	#310	3 Days	Introduction to JavaScript	\$1,575.00	\$1,307.25	17%	\$267.75
27-400	#320	2 Days	Advanced JavaScript: Dynamic HTML	\$1,170.00	\$971.10	17%	\$198.90
27-400	#330	2 Days	Advanced JavaScript: Forms, Cookies & Windows	\$1,170.00	\$971.10	17%	\$198.90
27-400	#415	5 Days	WestLake Capstone Series: XML Developer	\$2,895.00	\$2,402.85	17%	\$492.15
27-400	#410	3 Days	Introduction to XML	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#425	2 Days	Advanced XML	\$1,170.00	\$971.10	17%	\$198.90
27-400	#460	5 Days	XML for .Net Developers	\$2,925.00	\$2,427.75	17%	\$497.25
27-400	#490	5 Days	XML for Java Developers	\$2,925.00	\$2,427.75	17%	\$497.25
27-400	#500	5 Days	WestLake Capstone Series: Macromedia ColdFusion Developer	\$2,895.00	\$2,402.85	17%	\$492.15
27-400	#512	2 Days	Introduction to ColdFusion	\$1,170.00	\$971.10	17%	\$198.90
27-400	#521	3 Days	Advanced ColdFusion	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#530	2 Days	XML and Web Services for ColdFusion MX	\$1,170.00	\$971.10	17%	\$198.90
27-400	#600	5 Days	WestLake Capstone Series: .NET Web Developer	\$2,825.00	\$2,344.75	17%	\$480.25
27-400	#601	2 Days	Fundamentals of Object-Oriented Analysis & Design	\$1,170.00	\$971.10	17%	\$198.90
27-400	#602	5 Days	Object-Oriented Analysis and Design in Depth	\$2,925.00	\$2,427.75	17%	\$497.25
27-400	#610	3 Days	Introducton to ASP	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#620	2 Days	Advanced Active Server Pages	\$1,170.00	\$971.10	17%	\$198.90
27-400	#640	5 Days	WestLake Capstone Series: Advanced .NET	\$2,825.00	\$2,344.75	17%	\$480.25
27-400	#642	5 Days	WestLake Capstone Series: Advanced Web .NET	\$2,825.00	\$2,344.75	17%	\$480.25
27-400	#660	2 Days	Fundamentals of .NET Programming using VB.NET and C#	\$1,170.00	\$971.10	17%	\$198.90
27-400	#661	3 Days	Intermediate .NET Programming using VB.NET and C#	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#662	3 Days	Advanced .NET Programming using VB.NET and C#	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#663	3 Days	Introduction to ASP.NET using VB.NET and C#	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#664	2 Days	Web Services with ASP.NET	\$1,170.00	\$971.10	17%	\$198.90
27-400	#670	5 Days	Fundamentals of .NET Programming in C#	\$2,925.00	\$2,427.75	17%	\$497.25
27-400	#671	5 Days	Intermediate .NET Programming in C#	\$2,925.00	\$2,427.75	17%	\$497.25
27-400	#672	3 Days	Advanced .NET Programming in C#	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#673	3 Days	Fundamentals of ASP.NET in C#	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#674	2 Days	Advanced ASP.NET in C#	\$1,170.00	\$971.10	17%	\$198.90
27-400	#680	5 Days	Fundamentals of .NET Programming in VB.NET	\$2,925.00	\$2,427.75	17%	\$497.25
27-400	#681	5 Days	Intermediate .NET Programming in VB.NET	\$2,925.00	\$2,427.75	17%	\$497.25
27-400	#682	3 Days	Advanced .NET Programming in VB.NET	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#683	3 Days	Fundamentals of ASP.NET and VB.NET	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#684	2 Days	Advanced ASP.NET in VB.NET	\$1,170.00	\$971.10	17%	\$198.90
27-400	#685	5 Days	.NET Framework Using VB.NET and ASP.NET	\$2,925.00	\$2,427.75	17%	\$497.25
27-400	#710	2 Days	Introduction to CGI Scripting using PERL	\$1,170.00	\$971.10	17%	\$198.90
27-400	#725	2 Days	Advanced Perl	\$1,170.00	\$971.10	17%	\$198.90
27-400	#750	2 Days	Introduction to PHP	\$1,170.00	\$971.10	17%	\$198.90
27-400	#800	5 Days	WestLake Capstone Series: Fundamentals of Relational Databases	\$2,825.00	\$2,344.75	17%	\$480.25
27-400	#805	1 Day	Choosing Web-to-Database Integration Technology	\$585.00	\$514.80	12%	\$70.20
27-400	#815	3 Days	Introduction to SQL & Relational Database Design	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#825	2 Days	Advanced SQL	\$1,170.00	\$971.10	17%	\$198.90

27-400	#899	5 Days	WestLake Capstone Series: Dynamic, Data Driven Websites	\$2,925.00	\$2,427.75	17%	\$497.25
27-400	#900	5 Days	WestLake Capstone Series: Java Developer	\$2,825.00	\$2,344.75	17%	\$480.25
27-400	#901	5 Days	Fundamentals of Java 2 Programming in Depth	\$2,925.00	\$2,427.75	17%	\$497.25
27-400	#902	5 Days	Intermediate Java 2 Programming	\$2,925.00	\$2,427.75	17%	\$497.25
27-400	#903	3 Days	Advanced Java 2 Programming	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#905	2 Days	Essentials of Java 2 Programming	\$1,170.00	\$971.10	17%	\$198.90
27-400	#906	3 Days	Java2EE/.NET Enterprise Frameworks for System Designers	\$3,510.00	\$2,913.30	17%	\$596.70
27-400	#907	1 Day	J2EE vs. .NET: Web Services Overview for Managers	\$585.00	\$514.80	12%	\$70.20
27-400	#909	1 Day	Overveiw for Mgrs: Intro to Service Oriented Architecture and Web Services	\$585.00	\$514.80	12%	\$70.20
27-400	#910	3 Days	Introduction to JavaServer Pages	\$1,755.00	\$1,456.65	17%	\$298.35
27-400	#915	2 Days	Advanced JavaServer Pages	\$1,170.00	\$971.10	17%	\$198.90
27-400	#940	5 Days	Building Java Web Services with Java and SOAP	\$2,925.00	\$2,427.75	17%	\$497.25
27-400	#942	5 Days	WestLake Capstone Series: Java Interm & Adv Web Developer	\$2,825.00	\$2,344.75	17%	\$480.25



12% off 1 day classes

17% off for Multiple day classes

